



How Do We Get to Healthcare Value?

Why do We Care About Poor Healthcare Value?	What are the Key Harm Drivers?	How to Fix? A Menu of State Options	Federal Role
<ul style="list-style-type: none"> • Consumer Harm <ul style="list-style-type: none"> › Less money for other necessities, such as housing and food › Delay or not getting needed care because of costs › Medical debt › Medical harm 3rd leading cause of death in U.S. • Coverage and Value are Intertwined • Employer Harm/State Harm <ul style="list-style-type: none"> › Lower spending on education, social programs, police and important infrastructure projects › Lower paychecks caused by higher insurance costs › Less money to hire new employees or expand business 	Absence of Common Goals and Cross-Stakeholder Coordination	Increase ability to coordinate with: <ul style="list-style-type: none"> • Data collection and analysis infrastructure to support successful interventions • A comprehensive, integrated state plan • A culture of multi-stakeholder collaboration, including multi-payer initiatives • An oversight entity with adequate funding • A state Office of the Consumer Healthcare Advocate 	<ul style="list-style-type: none"> • Address Liberty Mutual Decision (APCDs) • Grantmaking to build state capacity
	Rising Unit Prices	<ul style="list-style-type: none"> • Public Transparency of Pricing • Reference pricing (selected services) • Stronger anti-price gouging authority • Stronger anti-trust review • CON/DON/Global budgets • Multi-payer rate setting 	<ul style="list-style-type: none"> • Address consolidation • Address drug prices • Waivers to encourage multi-payer efforts • Stronger anti-trust review
	Waste in the System	<ul style="list-style-type: none"> • Stronger rate review authority • Value-based insurance design • Patient shared decision making • Provider payment reform • Non-financial provider incentives 	<ul style="list-style-type: none"> • Comparative effectiveness research to identify high- and low-value care • Medicare provider pay leadership
	Outcomes Data Not Available	<ul style="list-style-type: none"> • Establish common quality metrics • Address medical harm 	<ul style="list-style-type: none"> • Provide guidance on best practices
	Personal and Social Determinants of Health	<ul style="list-style-type: none"> • Environmental nudges • Social-medical models of care • Address financing silos • Collect data to better track disparities 	<ul style="list-style-type: none"> • Waivers to address financing silos • Grantmaking to seed state health trust funds